

**California Association of Collectors
100th Annual Conference Program 2017
(Program subject to change.)**



PRE-CONFERENCE

Sunday evening, October 8

5:00-6:00 pm

The Leadership Ladder - Presentation and Reception

Hosted by: Linda Guinn, *CB Merchant Services* -- CAC Immediate Past President

Monday morning, October 9

8:00 am-Noon

ACA Training - Advanced FDCPA Issues

Go beyond the essentials of the FDCPA. Take a look at relevant court decisions, CFPB guidance and regulatory enforcement actions impacting compliance with the FDCPA. Identify potential liability and defenses under the FDCPA. ***(Separate registration required for this session.)***

CONFERENCE

Monday afternoon, October 9

12:00-1:30 pm ***Lunch and Opening Session***

1:45-3:15 pm

Welcome and CAC Legislative Year in Review – The Good, the Bad, and the Ugly

Presented by: Cliff Berg, CAC Legislative Advocate

Session 1 & 2 are concurrent

3:30-4:30 pm

Session #1 – Credit Bureau Panel

Panelists include: Paul Desaulniers, *Experian*; Curtis W. Mollohan, *TransUnion*

Session #2 – The Political and Economic Factors Affecting the ARM Industry

Presented by: Mike Ginsberg, *Kaulkin Ginsberg*

Monday evening, October 9

5:30-6:00 pm ***Regional Roundup***

6:00-9:00 pm

PAC Fundraiser Dinner & Glow in the Dark Putting Contest

Tuesday morning, October 10

8:00-9:30 am *Breakfast & General Session*

9:30-10:30 am

Session #3 – The CFPB and Debt Collection: An Overview

Presented by: *Gandhi Eswaramoorthy, Program Manager, Consumer Financial Protection Bureau*

Get up to the minute information directly from the CFPB's Debt Collections Program Manager.

Session 4 & 5 are concurrent

11:00 am-Noon

Session #4 - Creating and Inspiring a Winning Team

Presented by: *Jeff Johnson, Hawes Group*

Session #5 - Communications with Consumers – What Now?

Presented by: *David Kaminski, Lloyd Dix and Amir Erez*

Noon-1:30 pm *Lunch and Annual Membership Business Meeting*

Tuesday afternoon, October 10

1:30-3:00 pm

Session #6 - Debtor Reconnaissance and Developing Strategies Using Settlements and Negotiation Tactics (This is Part 3 of the CAC Boot Camp series.)

Panelists include: *Kelly Parsons O'Brien, Credit Bureau Associates; Courtney Reynaud, Creditors Bureau USA; Shawn Suhr, Continental Credit Control; June Coleman, Kronick Moskovitz Tiedemann & Girard*

3:30-5:00 pm

Session #7 - CAC's 100th Legal Panel – MCLE

Panelists include: *June Coleman, Kronick Moskovitz Tiedemann & Girard; David Kaminski, Carlson & Messer LLP; Stephen Turner, Partner, Lewis Brisbois Bisgaard & Smith LLP; Lloyd Douglas Dix, Dix & Associates*

Moderator: *Tom Griffin, CAC General Counsel*

Tuesday evening, October 10

6:00-9:30 pm

100th Annual Dinner – Essay Contest Winners and Installation of New Officers

The 100th Anniversary will be front and center – come and help us celebrate!

Our special guests will include the three finalists from the 2017 CAC Educational Scholarship Foundation's Essay contest and their parents. This annual event will continue our tradition of supporting students who have grasped and written about the importance of maintaining good credit.

The event will conclude with our annual installation of new officers.